



BOARD OF DIRECTORS

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

PLANNING AND CAPITAL PROGRAMS COMMITTEE

THURSDAY, AUGUST 28, 2025

ATLANTA, GEORGIA

MEETING SUMMARY

1. CALL TO ORDER AND ROLL CALL

Committee Chair Jacob Tzegaegbe called the meeting to order at 10:09 A.M.

Board Members

Present:

Al Pond
Freda Hardage
James Durrett
Roderick Frierson
Jennifer Ide
Jacob Tzegaegbe
Jannine Miller¹
Sagirah Jones
Elizabeth Bolton-Harris
Shayna Pollock

Board Members

Absent:

Kathryn Powers
Russell McMurry
Rita Scott
Valencia Williamson

Staff Members Present:

Jonathan Hunt
Rhonda Allen
LaShanda Dawkins
Kevin Hurley
Michael Kreher
Paulo Lopes
Ralph McKinney
Steven Parker
Duane Pritchett
Carrie Rocha
George Wright

¹ Jannine Miller is the Executive Director of the State Road and Tollway Authority (SRTA). Per the MARTA Act, she is a non-voting member of the Board of Directors.

Also in Attendance:

Peter Crofton, Phyllis Bryant Stephany Fisher, Kenya Hammond, Jaqueline Holland, Tyrene Huff, Erik Leach and Paula Nash

2. APPROVAL OF THE MINUTES

Minutes from July 24, 2025 Planning and Capital Programs Committee Meeting.

Approval of the July 24, 2025, Planning and Capital Programs Committee Meeting Minutes.

On a motion by Board Member Durrett, seconded by Board Member Ide, the motion passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

3. RESOLUTIONS

Resolution Authorizing a Modification in Contractual Authorization for Station Phones Phase II, IFB B50412

Approval of the Resolution Authorizing a Modification in Contractual Authorization for Station Phones Phase II, IFB B50412. On a motion by Board Member Hardage, seconded by Board Member Durrett, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

Resolution Authorizing the Award of a Single Source Contract for Station Phones III, RFPP P50705

Approval of the Resolution Authorizing the Award of a Single Source Contract for Station Phones III, RFPP P50705. On a motion by Board Member Bolton-Harris, seconded by Board Member Hardage, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

4. OTHER MATTERS

None

5. ADJOURNMENT

Committee meeting adjourned at 10:22 A.M.

YouTube link: <https://www.youtube.com/live/rzxKXzDCcFA?si=KN7gCLSdBqz5bbxL>



Resolution Authorizing a Modification in the Contractual Authorization for Station Phones Phase II, IFB B50412

Planning and Capital Programs Committee

August 28, 2025



Procurement History

The VoIP Customer Phone (Station Phones) contract was approved by the Board on March 14, 2024.

- The original contract value was \$3,865,125.78
 - Category 1 – Phone Equipment -\$3,233,685.17
 - Category 2 – Network Equipment - \$631,440.61
- Base Term is Thirty-Six (36) Months
- Funding is 100% Local Funds covered over the full term
- The selected vendor is Netsync Network Solutions, Inc.
- The Purpose of the procurement is to replace the existing rail station phone system, which has reached the end of its useful life, having been in service for over 30 years. The current system lacks standard obtainable components, and the overall system is deteriorating due to continuous use, corrosion, and age. The existing system has:
 - 1,780 Analog Emergency, Customer Assistance, House, and Wayside Phones
 - 125 Network Devices to connect the phones to the headend systems



Purpose of the Request

- On June 25, 2024, the GM/CEO 5% Contingency of \$193,256.29 was requested and applied to the procurement to support storage fees, bringing the contract value to \$4,058,382.07
- Two contract modifications were issued to modify/add special terms and conditions and to adjust a \$0.60 typo, revising the contract value to \$4,058,381.47
- Within the language of the two contract modifications issued, the vendor was allowed to revise equipment pricing after December 31, 2024.
- In the first quarter of 2025, the vendor increased the pricing on some equipment to be ordered due to the increase in material costs.
- This third modification includes the new equipment costs and a contract ratification in the amount of \$98,471.40 due to the increasing costs of the equipment, which increases the contract amount to \$5,059,239.56.

Current Contract Value:	\$4,058,381.47
Additional Funds Requested:	\$ 902,386.69
<u>Ratification:</u>	<u>\$ 98,471.40</u>
Final Total Contract Amount:	\$5,059,239.56



Patron Assistance + Emergency Phone
(Concourse Only)



Emergency Phone
(Platform Only)

Formal Request

The Capital Programs Delivery Team respectfully requests the Approval of a Resolution authorizing the General Manager/CEO or his delegate to modify the Contractual Authorization for Station Phones Phase II, IFB B50412, in the amount of \$5,059,239.56.



**Resolution authorizing the General Manager/CEO or his
delegate to modify the Contractual Authorization for
Station Phones Phase II, IFB B50412 to Netsync.**

Thank You



**RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTUAL
AUTHORIZATION FOR STATION PHONES PHASE II NUMBER B50412**

WHEREAS, on April 9, 2024, the General Manager entered into a Contract with Netsync Network Solutions, Inc. for Station Phones Phase II, Invitation for Bids B50412; and

WHEREAS, on June 25, 2024, the General Manager/CEO's contingency of \$193,256.29 was requested and utilized, increasing the contract value from \$3,865,125.78 to \$4,058,382.07.

WHEREAS, contract modification two (2) made revisions to the special terms and conditions and corrected a typo of \$0.60, decreasing the contract value from \$4,058,382.07 to \$4,058,381.47.

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and


WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and

WHEREAS, the Department of Internal Audit has performed a cost analysis to determine fair and reasonable pricing; and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta

Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to increase the authorization for Contract No. B50412 Station Phones Phase II from \$4,058,381.47 to \$5,059,239.56.

Approved as to Legal Form:

Signed by:

538C25A7490942F
**Interim Chief Counsel,
Metropolitan Atlanta Rapid Transit Authority**



**RESOLUTION AUTHORIZING AWARD OF A
CONTRACT FOR SINGLE-SOURCE PHONES
FOR P50705 - VOIP SYSTEM-WIDE PHONE
UPGRADE**

Planning and Capital Programs Committee
August 28, 2025



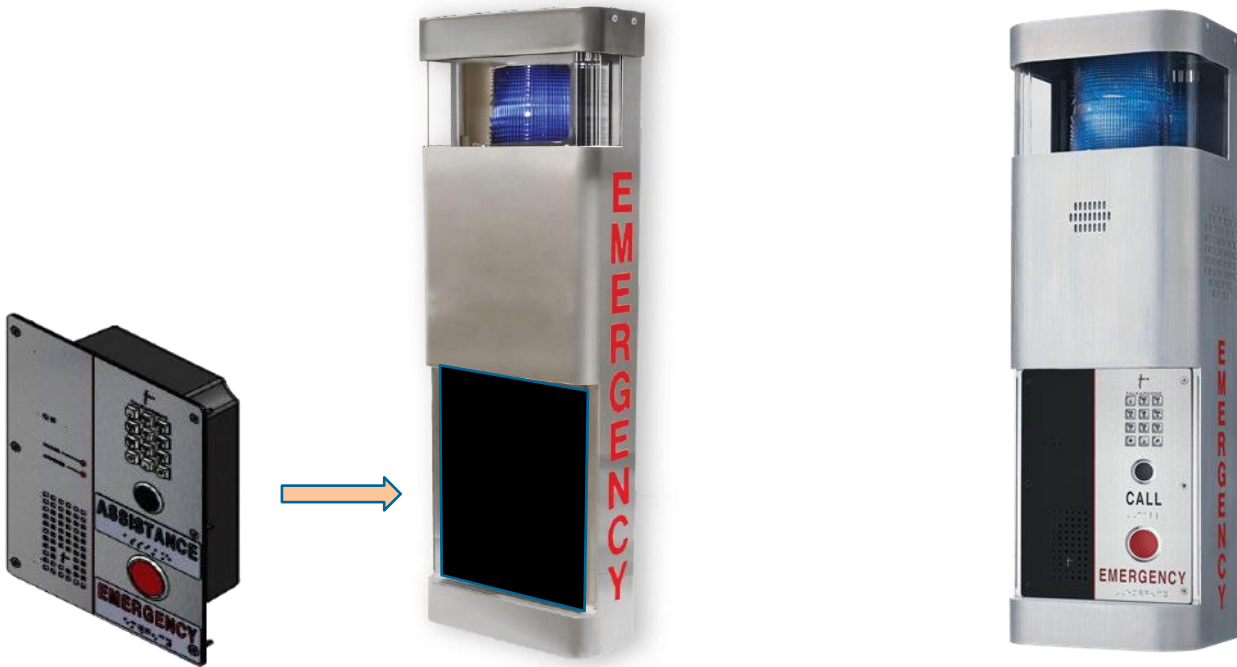
Project Status

- **February 2025 – Direction Received:** Received leadership directive to consolidate separate VOIP assistance and emergency phones into a single unit with dual-function buttons.
- **Vendor Engagement & Pricing Request:** Engaged current contracted vendor, Netsync, to request pricing for the new dual-function phone units for concourse-level installations across all MARTA stations.
- **Internal Coordination & Quote Review:** Collaborated with MARTA IT and Telephony teams to finalize quantities needed to install; received and reviewed detailed quote from NetSync in April 2025.
- **Audit Review & Single Source Justification:** MARTA's internal audit team completed a compliance review; single-source procurement was justified and approved based on technical fit and vendor familiarity.
- **Procurement & Implementation Planning:** Final negotiations completed; moving forward with purchasing and planning for system-wide installation using NetSync as the sole source vendor.



Scope of Work

- Modernize MARTA's station-wide customer phone system using Voice over Internet Protocol (VoIP) technology to provide more reliable, efficient, and scalable communication services. This procurement adds two-button phones from the same vendor being used, Netsync.



Patron Assistance + Emergency Phone

Benefits of the Work

- Assistance and emergency phones integrated into a single, easily identifiable cabinet
- Maintenance – An IP-based system can pinpoint which phones need repair or are out of service
- Vandalism – Button and cabinet design reduces the potential of patrons damaging phones



Cost

- The final negotiated contract value is \$2,200,000.00

Funding

- FY26 Budget - \$12M

Estimated Schedule



Recommendation

The Capital Programs Delivery Team respectfully requests the Approval of a Resolution authorizing the General Manager/CEO or his delegate to enter into a Contract for a single-source procurement, *P50705 – VoIP System-Wide Phone Upgrade*, in the amount of \$2,200,000.00 to Netsync.



**RESOLUTION AUTHORIZING AWARD OF A
CONTRACT FOR SINGLE SOURCE PHONES FOR
P50705 - VOIP SYSTEM-WIDE PHONE UPGRADE**

Thank You



RESOLUTION TITLE
RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR THE PROCUREMENT OF
STATION PHONES III ,
PRICE PROPOSAL NUMBER P50705.

WHEREAS, the Authority's Office of Capital Programs and Development has identified the need for Station Phones III, Request for Price Proposal Number P50705; and


WHEREAS, on July 25, 2025, the Metropolitan Atlanta Rapid Transit Authority duly sent the Request for Price Proposal to the Single Source Proprietor; and

WHEREAS, it is necessary to procure Voice Over Internet Protocol (VOIP) phones; and

WHEREAS, the Department of Internal Audit has performed a Cost Analysis to determine fair and reasonable pricing; final audit has been completed and

RESOLVED THEREFORE, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the Interim General Manager/CEO or his delegate be, and hereby is, authorized to execute a Single Source Contract on substantially the same terms and conditions as contained in the Request for Price Proposal Number P50705, between the Authority and Netsync Network Solutions, Inc., for the procurement of Station Phones III in the amount of \$2,200,000.00.

Approved as to Legal Form:

Signed by:

538C25A7490042E

Interim Chief Counsel,
Metropolitan Atlanta Rapid Transit Authority